

RFPSOLUTIONS @ CIPMM '2013



Change is coming! RFPSOLUTIONS is ready for Spring 2013

20 Years Young @ Heart

With spring comes the [2013 CIPMM National Workshop](#), to be held on May 7th - 9th, 2013 at the [Ottawa Convention Centre](#).

RFPSOLUTIONS will be set-up in the trade show area on May 8th and 9th, and we cannot wait to catch up with our clients on what is new in their procurement worlds and we look forward to meeting new visitors as well.

The theme of the Workshop will be "[Change: Evolution or Revolution?](#)". The CIPMM Workshop Committee promises to offer an informative and exciting program within the following four streams: **1) People; 2) Policy; 3) Practices; and 4) Progress.**

This year at CIPMM, in appreciation for over **20 years** of business, RFPS will donate **\$2** (one for each decade) to the [Heart and Stroke Foundation](#), on behalf of every visitor to our Booth!



In our next [RFPUpdate](#) we'll show how close we came to our donation goal with the **Heart & Stroke Donation Meter**. Our goal is \$2 for everyone at CIPMM, and you can help us reach it.

Please stop by our [CIPMM booth](#) so we can make a donation for you.

This year be **Young @ Heart** and help us support the wonderful work at **H&SF!**

RFPSOLUTIONS' [RFPUpdate](#) contains news, insights, links to published articles and other helpful information aimed at keeping public sector managers well informed and up-to-date on the latest developments in the field of Canadian government procurement.

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RFPSOLUTIONS'
Young @ Heart
H&S Donation Meter



What's New?

Evolutions in Electronic Tendering:

A new Government Electronic Tendering Service (GETS)!
Effective June 1, 2013, all Government of Canada tenders will be advertised on a new site operated and maintained by Public Works and Government Services Canada.

[Read On...](#)

eTendering for the Ontario Public Sector

Ontario's Ministry of Government services is currently soliciting competitive proposals for the Supply and Delivery of Electronic Tendering Services as a Software as a Service offering. See **Solicitation #OSS_00377058**, currently posted on MERX.

[Read On...](#)

Saskatchewan's Public Sector Conducting Market Research on Electronic Tendering

Saskatchewan's Ministry of Central Services (CS) is seeking information from suppliers for the potential provision of an Electronic Tendering System (ETS), and potentially a complete electronic purchasing system.

Central Services' objective of this Request for Information (RFI) is to solicit information from suppliers on a commercial off the shelf (COTS), custom solutions or supplier hosted solutions (Software as a Service) to provide this service (RFI #5344 on www.sasktenders.gov.sk.ca).

[Read On...](#)

Changes to Taxes Applicable on Contracts:

Effective April 1, 2013, new sales tax provisions come into effect in British Columbia, Quebec and Prince Edward Island which may affect crown procurement contracts. Remember that contract valuations for application of authorities and trade agreement thresholds usually are all-inclusive of taxes.

See **Contracting Policy Notice CPN-2013-1** for more information.

[Read On...](#)

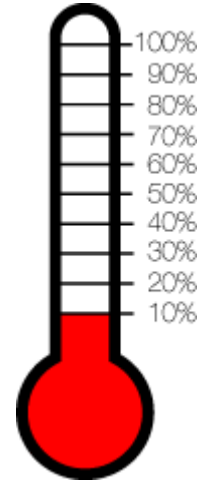
Tools, Tips & Info

How to Write an Effective RFP - Webinar

On May 8th and 14th, 2013, RFP SOLUTIONS will be providing two (2) free, live Webinars on the topic of **How to Write an Effective RFP** for municipal finance sector members of the **Municipal Finance Officers' Association (MFOA)**.

[Join the Webinar...](#)

Need help with a Bid Evaluation?
Try our **FREE Bid Eval Guide!**



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For proposals and contracts, please contact: **Communications Manager, Devin Crockett**

Privacy Policy

We do not and will not sell or transfer a recipient's personal information to anyone, ever. For more policy info click [here](#).

To help public sector managers better Conduct a Bid Evaluation, **RFP SOLUTIONS** has developed our free [Bid Evaluation Orientation Guide](#). This free guide provides principles for evaluating Mandatory and Point-Rated Selection and Evaluation Criteria responses from bidders that correspond with a RFP in a fair, open and transparent manner.

[Get the Guide...](#)

Updates from OPO

The Office of the Procurement Ombudsman recently posted the Ombudsman's [Follow-Up Report 2009-2010 Procurement Practice Reviews](#). The report provides updates from departments engaged in 2009-2010 practice reviews on topics in contractor selection and contract management, including: Construction Amendments, Supplier Record Verification, Evaluation and Selection Methodologies, and procurement of Management Consulting Services.

[Read the Report...](#)