



## RFPSOLUTIONS Congratulations CIPMM on it's 25th Year!

### The Big 25!!

The time has come once again for the annual [CIPMM National Workshop](#), which will be held on May 5th - 8th, 2014 at the [Ottawa Convention Centre](#).

**This year CIPMM is celebrating it's 25th Anniversary and RFPSOLUTIONS is excited to help them celebrate at the Workshop next week!**

RFPS will be set-up in the trade show area on May 7th and 8th, and we look forward to talking procurement with the participants of this important event.

The theme of the Workshop will be "[Reflections on the Past - Directions for the Future](#)", and the CIPMM Organizing Committee will no doubt present an event that will be both interesting and professionally enriching.

to celebrate **CIPMM's Big 25**, RFPS is inviting visitors to our booth in the Trade Show area to **step right up and play The Big 25 quarter game**

and win a donation for the **Heart and Stroke Foundation!**

In our next **RFPUpdate** we'll show how close we came to our donation goal with the **Heart & Stroke Donation Meter**. Our goal is **\$2-\$5 for everyone** at CIPMM, and you can help us reach it. So please stop by our [CIPMM booth](#) on May 7th and 8th and see the difference 25 cents can make in the fight against Heart Disease and Stroke!



RFPSOLUTIONS' **RFPUpdate** contains news, insights, links to published articles and other helpful information aimed at keeping public sector managers well informed and up-to-date on the latest developments in the field of Canadian government procurement.

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### Tools, Tips & Info

RFPS Article: What is Procurement

At the conclusion of [International Public Procurement Conference](#) - IPPC5 in 2012, a challenge was set by RFPs' [Jonathan Mak](#) to departing participants to define "procurement." There does not seem to be a single, obvious answer, with definitions perhaps differing with the respondent and their relation to the topic. Is a single off-the-shelf purchase "procurement"? What if it is part of an overall strategy? Is "procurement" achieving contracts, outcomes, or something else? The answers to these questions, and others, are extremely important to those affected by the discipline. Author Jonathan Mak explores this broader topic of the nature of "procurement," in general and in terms of "public procurement," in order to frame the discourse on procurement, and to examine what it may mean for those in and around the field.

[Read the Article...](#)



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